

www.abhi.org.uk

HEALTHTECH FOR LIFE

ABHI

WHO WE ARE

ABHI is the UK's leading industry association for health technology (HealthTech).

ABHI supports the HealthTech community to save and enhance lives. Members, including both multinationals and small and medium enterprises (SMEs), supply products from syringes and wound dressings to surgical robots and digitally enhanced technologies. We represent the industry to stakeholders, such as the government, NHS and regulators. HealthTech plays a key role in supporting delivery of healthcare and is a significant contributor to the UK's economic growth. HealthTech is now the largest employer in the broader Life Sciences sector, employing 121,000 people in 3,500 companies, with a combined turnover of £22.2bn. The industry has enjoyed growth of around 5% in recent years. ABHI's 280 members account for approximately 80% of the sector by value.



WITH DIRECT AND RELEVANT EXPERIENCE IN THE HEALTHTECH SECTOR, ABHI'S STAFF BOAST A HIGHLY DEVELOPED NETWORK, ALLOWING FOR ENGAGEMENTS WITH THE KEY PLAYERS IN HEALTHCARE AND INDUSTRY.

WHAT WE DO



Shaping the future

Utilising data and technology to transform healthcare and the lives of patients.



Leading access to HealthTech

Working with the industry and the healthcare system to show the value of health technology.



Supporting regulation

Engaging with regulators and companies to ensure patients can access HealthTech safely and quickly.



Encouraging growth

Creating a positive business environment that encourages growth.



Building trust

Driven by our Code of Business Practice, we insist on the highest standards and ethical behaviour.

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“The industry needs a strong, clear and co-ordinated voice. ABHI is without doubt well placed to be this voice and I am hopeful for the UK HealthTech industry as a result.”

Professor Sir John Bell,
Regius Professor of Medicine,
University of Oxford

REASONS TO JOIN US

As the voice of the HealthTech industry, the benefits to your organisation of becoming a ABHI member are many. Members benefit from:

1. Engagement and representation



ABHI strengthens the relationships between industry, the NHS and government to enable a collaborative network. Our Members have the opportunity to shape our interactions as we provide strategic input into the policy environment.

2. Insight and Intelligence



We provide bespoke information, created by the industry, for the industry, providing up to date intelligence and market analysis. Together, we also guide the sector's principles, ethics and best practice.

3. Networking opportunities



Members benefit from engagement with a highly developed network of leaders, regulators, policy makers and fellow companies. Collectively, we promote the contribution of HealthTech to the health and wealth of our country.

4. Global reach



Through the ABHI Innovation Hub, a unique partnership with the Dell Medical School in Austin, ABHI-hosted UK Pavilions at global exhibitions and dedicated trade missions, we provide Members with unique access to new business opportunities.

5. Expertise in regulation and policy matters



We work with regulatory authorities to define and establish regulatory frameworks that are fit for purpose in the changing HealthTech environment. Our Members benefit from monthly regulatory intelligence updates so they can stay up to date with, and anticipate, regulatory changes.

“ABHI membership has given us a voice that can be heard and a much stronger presence in the industry. To have an organisation championing the work of SMES is critical if we are to succeed in delivering innovation that benefits all parties: the NHS and private health providers, as well as the public they serve.”

Giovanna Forte, CEO, Forte Medical



THE HEALTHTECH INDUSTRY

The HealthTech industry has economic and social impact beyond the revenue it generates. Improving the health and wellbeing of patients, carers and families, the HealthTech sector is constantly innovating to help people live healthier lives.

SME DOMINATED INDUSTRY

97% of HealthTech companies have less than **250 employees**

£17.8BN TURNOVER

There are over **2,600** HealthTech companies in the UK

OVER 97,300 EMPLOYEES

HealthTech is the **largest employer** within Life Sciences industry

LOCATED ALL ACROSS THE UK

Facilities extend from Scotland to Cornwall to Northern Ireland

TOP 5

Turnover

- 1 Single Use Technology (i.e. disposables)
- 2 In Vitro Diagnostics
- 3 Orthopaedics
- 4 Wound Care
- 5 Assistive Technology

Employment

- 1 Digital Health Technology
- 2 Single Use Technology (i.e. disposables)
- 3 Orthopaedics
- 4 Assistive Technology
- 5 In Vitro Diagnostics

GROWTH

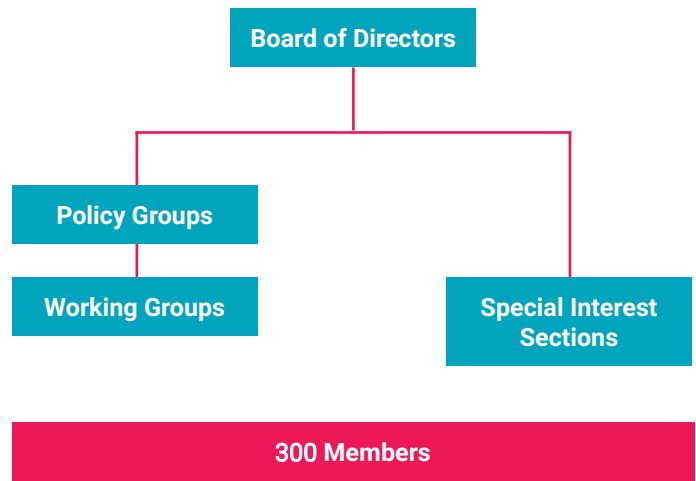
- › Over the last year alone, the number of people working in digital health increased by 11%.
- › 54% of digital health companies were formed in the last 10 years.
- › The global market for digital health is expected to almost double to £150bn by 2020.

Source: Bioscience and health technology database: annual report 2017

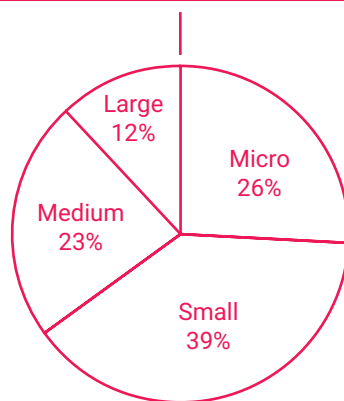
OUR MEMBERS

Our work is shaped by our Members and the work they do together as part of ABHI. Groups allow Members to engage with each other, drive health policy, liaise with government and share best practice. Member groups fall into several categories:

- Commercial
 - International
 - Legal Issues & Compliance
 - Market Access
 - Public Affairs
 - Technical & Regulatory
 - ABHI Scotland
 - ABHI Dx
 - Digital Health
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- Specialised Services
 - Sterilisation & Microbiology
 - Payment & Incentive
 - Evidence & Evaluation
 - eProcurement Strategy Group
 - Manufacturing & Operations
 - International Working Groups
 - Patient Safety



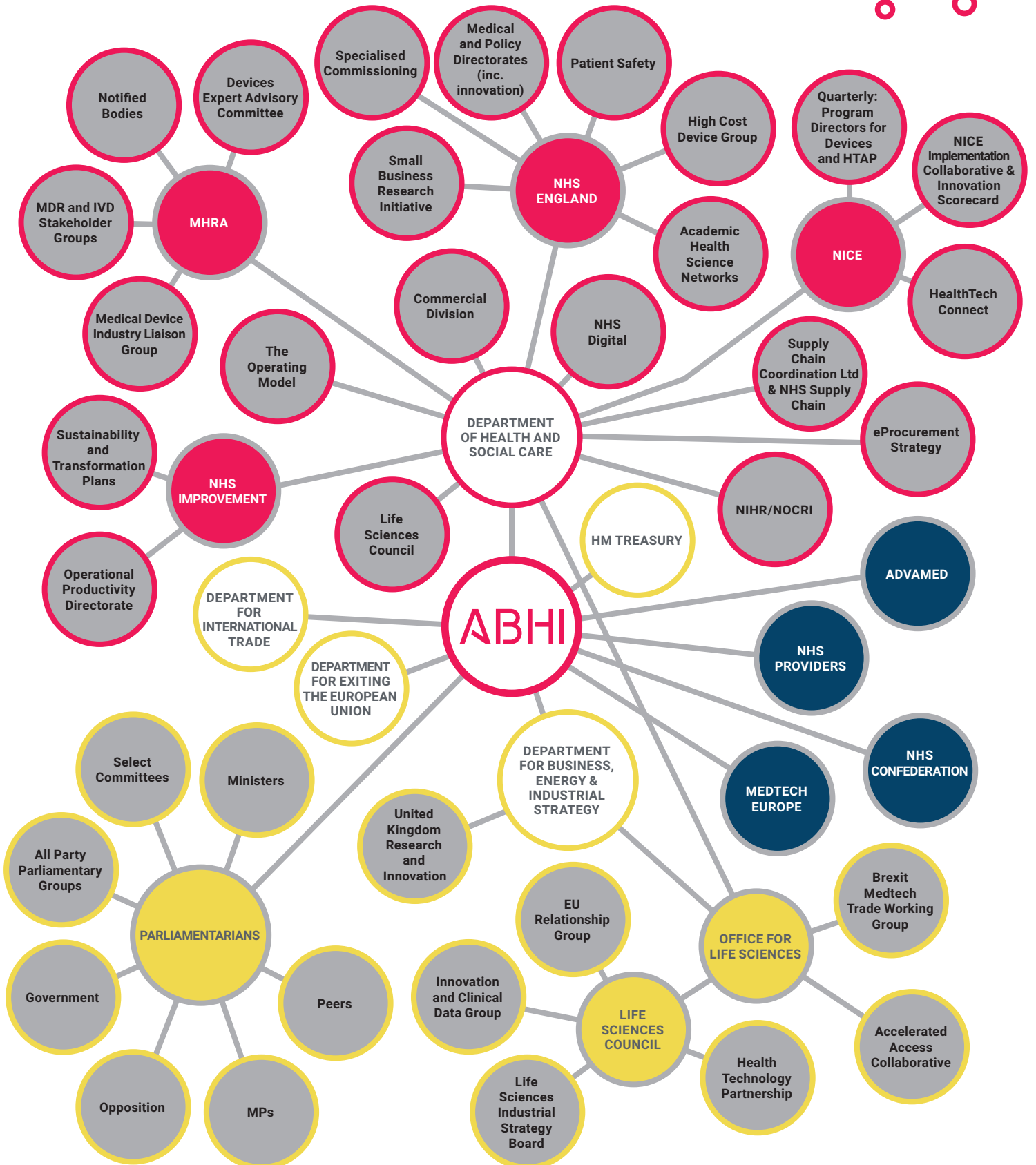
- Cardiac Arrhythmia & Heart Failure
 - Elimination of Sharp Injuries
 - Orthopaedics
 - Advanced Woundcare
 - Spine
 - Surgical Instrument
 - Vascular
-
- HR Forum
 - Medical & Clinical Forum
 - Drug Tariff Forum
 - SME Forum



“As a small business you can’t really ask more from your trade association than being put in a room with the director of procurement from the department of health.”

Daniel Coole,
Managing Director, Surgical Holdings

OUR NETWORK



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